



NEW LIFE
FURNITURE BANK

The region's FURNITURE BANK
serving Greater Cincinnati,
Northern Kentucky, and Dayton

IMPACT REPORT 2023



WHO WE ARE

MISSION, VISION, VALUES, LEADERSHIP

OUR MISSION

Since 2009, New Life Furniture Bank (NLFB) has served as Southwest Ohio's only furniture bank. The mission is simple – **to provide gently used furniture to people in need.** The hope is to give “new life” to empty homes by providing furniture to those overcoming homelessness, extreme poverty, or other devastating circumstances.

NLFB ensures individuals and families have what they need to retain housing and focus on poverty reduction and education without the stress of an empty house.

OUR VISION

Our vision is to **help end the cycle of homelessness and poverty in our region by providing essential home furnishings** to those in need. We are part of a holistic network of organizations in our region that are working together to provide supportive services to those starting over. At NLFB, we believe in the **healing power of both giving and receiving** to restore dignity, pride in ownership, and hope for a better future.

OUR VALUES

Our values are an extension of our faith to serve with compassion & integrity, and to respect & empower those we serve.

- ♥ **Compassion:** Showing people they are loved and cared for by their community.
- ♥ **Integrity:** Operating with honesty and transparency in the interest of donors and those served.
- ♥ **Dignity:** Respecting the inherent value and self-worth of those served.
- ♥ **Empowerment:** Enhancing the lives of those served by bringing new life to their home.
- ♥ **Service:** Empowering others to serve those in need as Christ did.

FROM 2006-2023



Furnished
12,461 homes



Served
28,310 people



Picked up
21,458 donations



Moved **184,796**
pieces of furniture
and essential
household items
into the homes of
neighbors in need.



2023 BOARD OF DIRECTORS

OFFICERS

Board President

Michael Menichetti

Huntington Bank

Board Vice President

Kelly Baker

Citiblock Health

Board Treasurer

John Krehbiel

Cremer North America

Board Secretary

Amy Stewart

Community Advocate

DIRECTORS

April Austin

Community Advocate

Bonita Campbell

Lighthouse Youth Services

Steve Elliott

Community Advocate

Juwana Glover

YWCA of Greater Cincinnati

Michael Kroeger

Revision Collective

Katrina Hartsel

Truepoint Wealth Counsel

Ann Lafferty

First Community Mortgage

Donald A. Lane

Droder & Miller Co

Elizabeth Prebles

84.51°

Marge Putman

Golden Transitions

Tricia Reynolds

Community Advocate

BOARD DEMOGRAPHICS:

Female - 10, Male - 5

Caucasian - 11, Non-Caucasian - 4

2023 LEADERSHIP

FROM THE CEO & PRESIDENT, DANA SAXTON

As I reflect on our accomplishments in 2023, I can't help but look back and give thanks for a remarkable year made possible by passionate, committed, and dedicated staff, volunteers, and a community of continued, unwavering support. Together, we made an incredible impact:

- Collected **32,445 pieces** of furniture and furnished **2,278 homes!**
- Served **5,482 neighbors** in need – over half were children.
- Provided **2,047 beds** to help make sure no one sleeps on the floor.
- Built **2,747 pieces** of furniture in our woodshop.
- Engaged **1,846 volunteers** who gave **17,099 hours** of service.

The New Life Furniture Thrift Store continues to significantly advance our mission by raising community awareness, increasing furniture acquisition, and building a sustainable earned income source. Our hardworking retail team processed (sort, price, and place on the selling floor) a staggering **166,830 items** sold resulting in net sales of **\$802,539** in revenue.

Thanks to our first grant from the Ohio EPA, in July we added a 7th truck to our fleet, giving us the capacity to furnish over **60 homes a week!** Our team of **14 warehouse associates** LIFTED over **900 tons** of furniture while collecting donations and delivering them to neighbors in need.

In September, we also celebrated the expansion and renovation of our Community Engagement Center where over **1600 volunteers** gave their time, talent, and hard work to serve neighbors in need. Thanks to community support we added an additional **10,000 sq. ft.** for volunteers to sort, clean, and pack donations, assemble "Welcome Home" bags, and build & repair furniture.

Our vision is ambitious....to help end the cycle of homelessness. But our laser-focused mission is our strength and in 2023 we continued to focus on building capacity to serve as many individuals and families as possible to make the greatest impact.



A handwritten signature in black ink that reads "Dana L. Saxton".

Dana Saxton
CEO & President

2023 COMMUNITY IMPACT

WHAT WE DO



DONATIONS

Six days a week, our trucks pick up donations of gently used home furnishings in the communities we serve.

BEDS FOR SLEEPYHEADS

Special appeals and funding make it possible for us to purchase beds when needed and ensure that every child is off the floor.



COMMUNITY ENGAGEMENT

Volunteers sort and pack household items, build furniture, and help deliver items to make a house a home for neighbors in need.

SOCIAL SERVICE PARTNERS

Over 70 agencies providing supportive services directly to those in need refer individuals and families for furniture.



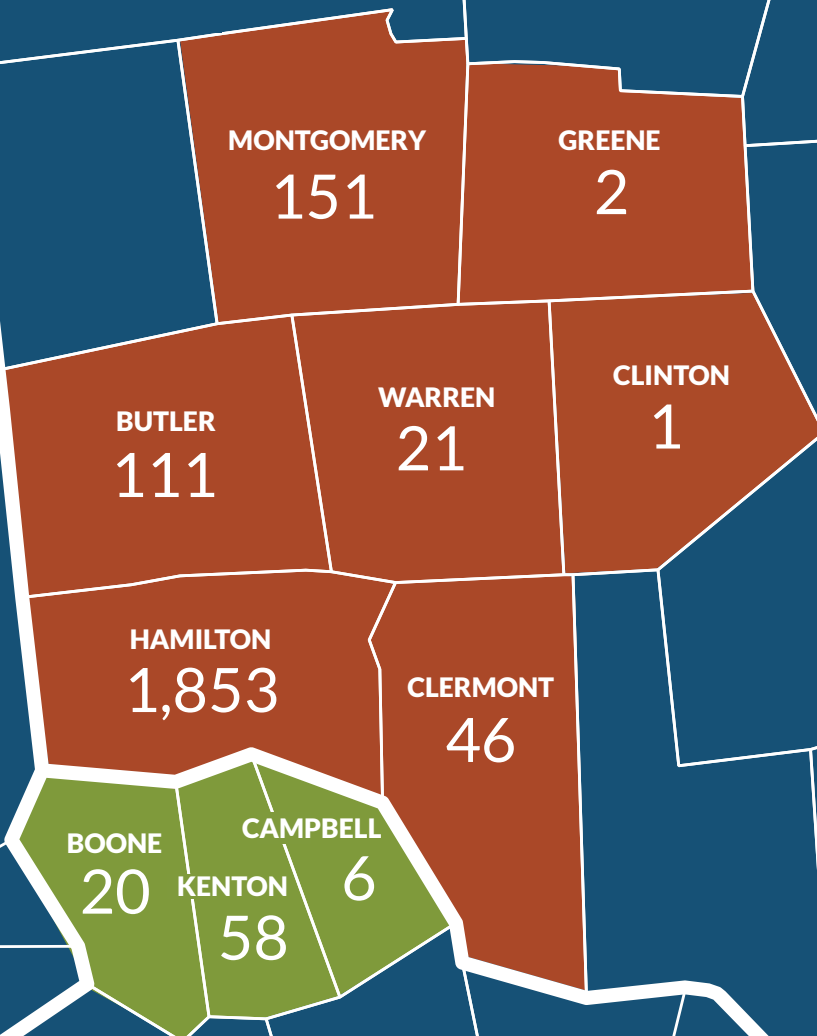
DELIVER & FURNISH

An entire household of furniture is delivered and set up in the new homes of families starting over.



Ohio
2,194 homes furnished

Kentucky
84 homes furnished



WHAT WE DID

DELIVERED

32,455

Items to neighbors
in need

SERVED

5,482

people - nearly 1/2
were children

FURNISHED

2,278

homes for families
starting over

GAVE

2,047

beds to get people
off the floor

SAVED

993

tons of solid waste
from the landfills

REDISTRIBUTED

\$1.6 MILLION

worth of merchandise



WHO WE SERVE

91%

living below the
poverty level

46%

previously
homeless

51%

of total people
served are children

82%

non-caucasian

27%

of households served
are single men
without children

38%

of households served
are single women
with children



CHANGING LIVES

A CLOSER LOOK: SAPPHIRE'S STORY

Sapphire and her six children found themselves in a challenging situation after their previous housing was sold, and struggled to secure affordable accommodations suitable for their large family. While Sapphire pursued training as an auto technician through a program at CityLink Center, her caseworker realized that while housing was found, furnishing their new home was beyond their means.

Despite having only a few air mattresses and basic essentials, they lacked a proper dining table for gathering or living room furniture for quality family time. Consequently, they often retreated to their bedrooms, making do with the air mattresses for seating or sleeping. Through the collaborative efforts of Furniture Fair and our Design with a Heart program, we not only furnished their home with seven beds, including bunk beds, but also provided a Christmas tree, festive decorations, and gifts to make their holiday season truly memorable.



“We feel so warm and comfortable now. We can now enjoy being home together.” Sapphire



If you would like to learn more or participate in Design With A Heart contact Courtney Wasson at courtney.wasson@nlfurniture.org

Special thanks to our 2023 interior design partners:

Jo Potvin, *Design to Market*

Kate Blaylock, *Watson's Interior*

Jen Snyder, *Jen Snyder Design*

Jodie Kelly

Jackie Barnes, *Jackie Barnes Design*

Christine Kommer, *DIGS*

Crystal Grace

Ricci Jackson, *Your Design Partner*

Diana Werthmann, *Transformed Interiors*

Betsy Jo Wesley, *Rediscovered Dwellings*

Julie Anne Baur, *Winding Lane Interiors*

Monique Thornock & Beth Phillips, *Furniture Fair*

VOLUNTEER SPOTLIGHT

1,851 volunteers gave 17,099 hours to help New Life Furniture Bank fulfill its mission in 2023

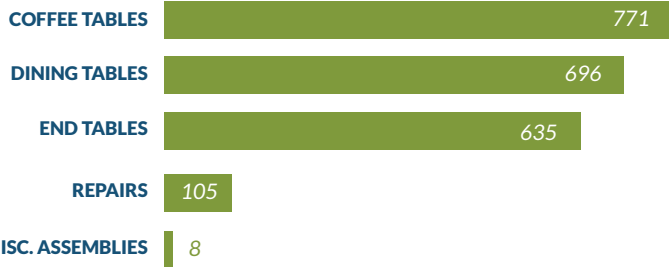
742
volunteers gave
3,736 hours
to sort and pack
household donations

135
volunteers gave
439 hours
to help deliver and
set up furniture

633
volunteers gave
6,674 hours
to build, repair, and
paint furniture

232
volunteers gave
5,223 hours
to help at New Life
Furniture Thrift Store

Woodworking volunteers built a record-breaking 2,102 pieces of furniture in 2023



If you're interested in volunteering please contact Connie Stalf at connie.stalf@nlfurniture.org



2023 COMMUNITY PARTNERS

NLFB partnered with over 70 social service agencies to connect us with families and individuals with the greatest need. A referral from one of these agencies is the only avenue through which families can receive a donation from NLFB. By meeting their need through a service agency, it provides the best possible case management services for every individual. Each family can request up to 15 pieces of furniture and housewares, including pots, pans, dishes, small kitchen appliances, linens, and wish list items like a television, vacuum, microwave, or other needs.

New Life Furniture Bank was honored to partner with the following agencies in 2023 to help families and individuals in need of home furnishings:

Adoption Star
Agape for Youth
Beech Acres
Best Behavioral Health
Bethany House
Bridge the Gap
Butler County Board of Developmental Disabilities
Caracole
Catholic Charities of SW Ohio
Center for Respite Care
Center for Independent Living Options (CILO)
Cincinnati Children's Hospital HealthVine
Cincinnati Veteran's Administration Medical Center
Clermont County Board of Developmental Disabilities
Clermont Senior Services - Kinship
Community Action Agency
Community Development Agency
Crossroads/CityLink
Excel Development
Found House Interfaith Housing Network
Franciscan Ministries - Tamar's Center
Freestore Foodbank
Goodwill
Hamilton County Board of Developmental Disabilities
Hamilton County Job & Family Services
Hamilton County Office of Reentry
Healing Center
IKRON
Jewish Family Services
Joshua's Place
Knox Presbyterian Church
Kentucky Refugee Ministries
LIFE

Lighthouse Youth Services
Lydia's House
Mercy Health
Nehemiah Manufacturing
New Path Child & Family Solutions Operation Giveback
Northern Kentucky Health Dept.
Over-the-Rhine Community Housing
Places
POAH
Prince of Peace Lutheran Church
Reach One
Refugee Connect
Safe On Main
Sanctuary Congregation Coalition of Cincinnati
Santa Maria Community Services
SELF
Shelterhouse
Saint Vincent DePaul Cincinnati District
Saint Vincent DePaul Dayton District
Saint Vincent DePaul Hamilton District
Saint Vincent DePaul Northern Kentucky District
Streetlight Ministry
Talbert House
Tender Mercies
The Care Center
The Community Builders
The Learning Grove
The National Youth Advocate Program
TriHealth
Volunteers of America
Welcome House
YWCA Cincinnati
YWCA Hamilton

"Ending homelessness is certainly about providing a dwelling – the brick and mortar. But many take for granted the comforts of a 'home.' Helping families and individuals stabilize by furnishing their homes and creating a space they can be proud of allows them to build new memories and set a foundation for moving forward. New Life Furniture Bank strengthens our community!"

Bonita Campbell, Vice President of Lighthouse Youth and Family Services

"Our goal in the homeless services system is for people to get back into stable housing. If we really want people who have experienced homelessness to be stable going forward, we can't just give them a set of keys to an apartment. They have to have what they need in that apartment for that apartment to be a home."

Kevin Finn, CEO of Strategies to End Homelessness

NEW LIFE FURNITURE THRIFT STORE



New Life Furniture Thrift Store stands as the premier destination for home furnishings thrift shopping in the region, offering a meticulously curated experience for both savvy treasure hunters and those seeking affordable home essentials. Our extensive selection includes a diverse array of donated items, spanning from stylish home decor and rugs to fashionable clothing, jewelry, books, and beyond.

In 2023, New Life Furniture Thrift Store continued to advance our mission building a sustainable revenue stream, diverting gently used items from our landfills, and providing a wide selection of affordable items for the home. The store also expands our commitment to providing volunteer, work-readiness, and career opportunities to the community.



SHOP TODAY!

Monday - Friday: 10 am - 8 pm

Saturday: 10 am - 6pm

Sunday: 11 am - 6 pm

Sharonville Plaza (next to Gabe's)
12037 Lebanon Rd., Sharonville, OH 45241
513-667-1213



Shop Online
at our eBay
Store

[newlifethriftstore.com](https://www.newlifethriftstore.com)

2023 WAREHOUSE EXPANSION

Thank you to the following contributors to our new Community Engagement Center and warehouse expansion:

- The Carol Ann and Ralph V. Haile, Jr. Foundation
- The Ohio EPA Recycling Litter Prevention Grant
- The Edelweiss Foundation
- Hills Properties
- Garage Living
- Curry Electric
- BR Lighting and Controls
- Cincinnati Woodworkers Club



Discover the newly expanded New Life Furniture Bank Community Engagement Center! More than just a space or a place...it's a vibrant hub where compassion meets action, friendships are formed, new skills are learned or shared, and where DO GOOD happens every day.

Opening in September 2023, the center now offers more room for large community groups, additional warehousing for household donations, new offices and collaborative work areas for our growing team, and an expanded woodshop to accommodate our very popular furniture building program. All this and room to continue to grow!

But that's not all. Our expanded center serves as a dynamic gathering place, fostering connections and collaboration among neighbors, volunteers, and partner organizations. Whether you're looking to lend a helping hand, learn a new skill, or make a new friend, you'll find a warm welcome and a sense of belonging here.

Join us as we continue to build a stronger, more resilient community together. Step into the heart of New Life Furniture Bank at our newly expanded Community Engagement Center and be a part of something truly transformative.



2023 SPECIAL EVENTS

Community Coming Together to Support Our Mission



FAIRWAYS FOR FURNITURE

Fairways For Furniture, NLFB's 3rd annual golf classic, was held on July 18th at the beautiful Oasis Golf Club in Loveland, OH. We welcomed 124 golfers from over 30 companies to play an 18-hole scramble and attend a celebration cocktail party. This fundraiser raised over \$55,000 to support our mission!



THANK YOU TO OUR EVENT SPONSORS:

- Prasco
- Wesbanco
- Clark Schaefer Hackett
- Truepoint Wealth Counsel
- Comey & Shepherd/First Community Mrtg.
- Furniture Fair
- Brandicorp
- Watson's
- Greg Neal Family
- Messer Construction
- Model Graphics
- Recreations Outlet
- Yowie Candy
- Anthony Cole Training Group
- BRG Apartments
- Consolidated Metal Products
- CMS Insurance Group
- Enervise
- Huntington Bank
- REMAX/Time/Michelle Sloan
- Western Southern Financial Group
- AMEND Consulting
- Honor & Grace Designs
- HR Elements
- Wells Fargo Advisors
- Ohio Eagle (Budweiser)
- Premier Planning Group
- John Heater/Jeremy Ramage
- Aloft Hotels
- Pepsi Co/G&J
- Patriot Signs



Party in the House, NLFB's annual fall gala, was held on November 3rd at the stunning 20th Century Theatre in Oakley and featured our unique "Design Challenge" with 30 interior designers participating. Nearly 300 guests attended and raised over \$90,000 to make a house a home for neighbors in need.



THANK YOU TO OUR EVENT SPONSORS:

- Nehemiah Manufacturing
- PNC
- Singer Showroom
- Drapery Stitch Cincinnati
- Elizabeth Prebles
- DIGS
- Christine Kommer
- Taft Law
- The Rug Gallery
- Thompson Hine
- Design Lab
- Windows by Apollo
- Mercy Health
- Huntington Bank (supported by)
- EBTH
- Truepoint Wealth Counsel w/ Katrina Tisdell Distributing
- Betsy Coith
- Kirkwood Pharmacy Group
- Strategic Benefits
- Hillman Group
- Kent Shaw + Jeff Thomas
- FiberSeal
- Center Bank
- Luminous
- Linck Interiors
- Bona Decorative Hardware
- ICON
- Dan & Shari Torbeck
- Maddie Gordon
- Mitchell's
- Dr. Michael Kirkwood
- Dan Long



2023 FINANCIALS

Furniture Bank & Thrift Store Combined



REVENUE	
Grant Revenue	\$633,880
Direct Public Revenue	\$328,973
Program Income	\$787,180
Earned Income	\$193,624
Thrift Store Sales	\$802,539
Total Revenue	\$2,936,348
EXPENDITURES	
Restricted Grant Expense	\$137,172
Contract Services	\$242,375
Facilities & Equipment	\$590,255
Operations Expense	\$157,317
Fundraising Expense	\$62,807
Program Expense	\$328,498
Wages & Benefits	\$1,407,977
Total Expenditures	\$2,926,402
Net Revenue	\$9,946

Thank you to our 2023 Community Foundation partners:

- Albert G. and Oliva H. Schlink Foundation
- Maxwell C. Weaver Foundation
- William P. Anderson Foundation
- Ingage Partners Social Impact Fund
- SC Ministry Foundation
- CMS Insurance
- R.C. Durr Foundation
- Elsa Heisel Sule Foundation
- Huntington Foundation
- Millstone Fund
- Andrew Jergens Foundation
- The P&G Fund of the Greater Cincinnati Foundation
- NKU Student Philanthropy Grant
- Evelyn W. Dunn Charitable Trust
- Greater Cincinnati Foundation
- William P. Anderson Foundation
- Wohlgemuth Herschede Foundation
- L&L Nippert Charitable Foundation
- Robert A. and Marian K. Kennedy Charitable Trust
- Agnes Nordloh Charitable Trust
- Dayton Community Foundation
- Charles H. Dater Foundation
- Unnewehr Foundation
- Spaulding Foundation
- Ohio EPA Recycle Grant
- Carol Ann and Ralph V. Haile, Jr. Foundation
- Edelweiss Foundation
- Turner Construction Foundation



Charity Navigator



Candid.

LOOKING AHEAD 2024

As we continue to build capacity to serve an overwhelming need in our region, the following goals have been set for 2024:

- Collect and deliver over **35,000 pieces of furniture** and essential household items
- Serve over **6,000 people**
- Furnish **2,800 homes**
- Provide **2,500 beds**
- Build **2,000 pieces of furniture** in the woodshop
- Save **1,000 tons** of solid waste from being thrown in landfills
- Redistribute **\$1.6 million** worth of goods for use in needy homes

We can't do it without **you!** Please **donate** your gently used home furnishings to New Life Furniture Bank, **volunteer** at our Community Engagement Center, **thrift** at our new store, and **give** to support our mission.



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info@nlfurniture.org

